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Jill C. Dustin

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Provides the tools for developing successful grant writing skills and fundraising plans.

Grant Writing and Fundraising Tool Kit for Human Services is a user-friendly text that will motivate even the most apprehensive student in learning to develop and implement a funding plan.

Upon completing this book readers will be able to:

- Develop and implement successful fundraising campaigns
- Create and employ a wide variety of effective marketing activities
- Implement, manage, and close a funded project
- Apply ethical standards to developing, implementing, and evaluating fundraising activities
- Understand innovative ways to recruit and motivate members of a fundraising team

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