



## 6 Hours To 6 Figures: Becoming A Trusted Senior Insurance Advisor

*Brandon L Clay*

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Are you pursuing a career in the explosive Senior Insurance Advisor Industry?

This training guide and manual from 17 year industry expert and world-class trainer, Brandon Clay is the key to success!

Every day, all over this country, 10,000 people are turning 65. This rapidly expanding population is facing a myriad of choices and decisions - ranging from money management to healthcare. As they make the transition, they need a series of advisors who can help them successfully navigate the choices.

The successful Trusted Senior Insurance Advisor can lay the groundwork and establish a firm foundation of a secure retirement. Educated and ethical advisors can positively impact the lives of a deserving population and in the process, earn a high 6-figure income.

*"As you serve, you deserve" - Brandon L Clay*

*6 Hours to 6 Figures is a industry manual and workbook designed to help those new to the senior insurance industry and seasoned veterans. Anyone who is looking for instruction and inspiration to reach and serve a broader audience will benefit from the powerful material contained in this in-depth manual & workbook.*

*What can you learn in 6 hours?*

- *Hour #1 - Understand The Senior Insurance Advisor Opportunity!*
- *Hour #2 - Learn the Power of the 3 Core Products of the Advisor's Portfolio*
- *Hour #3 - The Financial Opportunity*
- *Hour #4 - Secure Clients With No Marketing Money & Creating A Referral Machine!*
- *Hour #5 - The Sales Process - Serve Purposefully, Sell Masterfully & Generate 6-Figures!*
- *Hour #6 - Take Your Business To The Next Level & Generate 6-Figure Renewal Income!*

*What can you change in 6 hours?*

*EVERTHING!!!*

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